

## 2014 SPONSORSHIP & MARKETING

Opportunities Guide

Cedar Hill Chamber of Commerce

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Dear Chamber Members and Investors:

We are pleased to present to you the 2014 Cedar Hill Chamber Sponsorship & Marketing Opportunities Guide. Please use this as your primary point of reference for Chamber activities as you plan your marketing strategy for 2014.

In today's environment, branding your message to the right target audience is critical. Investing in Chamber programs is a fantastic way for you to reach the business community. As the Chamber serving the Cedar Hill community and surrounding areas, we are able to provide you greater visibility and exposure.

Position your company in front of business, government and community leaders by sponsoring an event! As you well know, we do heavy promotion prior to our events and as a sponsor, you'll have the opportunity to be included in our marketing and advertising mix ranging from ad placements in most local publications, email advertising, social media and more. With approximately 650+ active email subscribers, we provide you a direct marketing channel to reach top employers within the region, from small to mid-size to major corporations.

Our events reach various audiences, which provide you the opportunity to target your brand. You'll find the guide divided into several classifications for your convenience, including:

- Signature Events- draws 200+ attendees
- Membership & Networking Events- targets small to mid-sized business owners

In addition to sponsorships, we also offer a number of marketing and advertising options including customized email blast, targeted mailing list and more. To express interest in any of these sponsorship or marketing opportunities, please refer to the response form at the end of the guide. Doing so merely indicates an interest in learning more about marketing or events. Checking this form does not indicate a firm commitment from your company.

For questions or additional information, please contact Michelle Ebanks, Director of Membership Development, at 972.291.7817 or membership@cedarhillchamber.org

Thank you for your continued support. We are committed to the growth of your business and your involvement with our organization makes it all possible. Thank you for your membership and I hope to see you at one of our future events!

Amanda Skinner

Amanda Skinner Executive Director/ CEO

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### Awards Dinner & Annual Meeting

#### January 2014

Attracting close to 100 people, Celebrating Business Awards Dinner & Annual Meeting showcases successes of the previous year and is a special event designed for the recognition of our members and celebrates those who volunteer their time for the success of our organization. The awards presented include: Man of the Year, Woman of the Year, Fast Start Award, Business of the Year, YP of the Year, and many more.

Eight (8) VIP Seats (Table with corporate logo table sign)

Full page ad prominently located in the awards program

Sponsor recognition form podium the night of

Sponsor logo displayed on red carpet

Sponsor logo listed in awards program

Sponsor logo displayed in foyer of ballroom

Sponsor logo on all media publications

Premiere listing in press releases

Recognition in CHCOC e-Newsletter and website and social media

#### SILVER ----- \$225

Eight (8) seats (Table with corporate table sign)

Half page ad located in the awards program

Sponsor recognition form podium the night of

Sponsor name displayed on red carpet

Sponsor name listed in awards program

Sponsor name displayed in foyer of ballroom

Sponsor name on all media publications

Recognition in CHCOC e-Newsletter and website and social media

## SAVE THE DATE

JANUARY 23<sup>RD</sup> 2014 NAKAYSHIANS WEDDING & EVENT CENTER

## Annual Gala & Auction

#### April 2014

2<sup>nd</sup> Chance Prom is sure to be the biggest and most "fun"draiser of the year! With over 200 in anticipated attendance and over \$80,000 in auction item value up for grabs. Your chance to nominate or be presented with the title of prom king and queen, we will even have the cheesy prom back-drop!

Senior ----- \$2,500

Title Logo on Sponsorship Screen

Logo Recognition on all printed materials

One (1) VIP tables for 10 guests

Complimentary Valet

Five (5) tickets for commemorative photo

Corsages and Boutonnieres for guest

VIP Cocktail Hour for 10 guests

Premiere listing in press releases

Full page advertisements in event program

Recognition in CHCOC e-Newsletter and website

Junior ----- \$1,000

One (1) table for 10 guests

Complimentary Valet

Five (5) tickets for commemorative photo

½ page advertisement in event program

Recognition in CHCOC e-Newsletter and website

**Sophomore**-----\$500

Company recognition with tabletop sign

Five (5) tickets for guest

Complimentary Valet

Three (3) tickets for commemorative photo

1/4 page advertisement in event program

Recognition in CHCOC e-Newsletter and website

Freshman ------ \$250

Company recognition with tabletop signs

Two (2) tickets for guest

Complimentary Valet

One (1) ticket for commemorative photo

Name listing in event program

Recognition in CHCOC e-Newsletter and website

#### **Included in Membership:**

Diamond- Table (8)

Platinum- Six (6) individual tickets

Gold- Four (4) individual tickets



Cedar Hill Chamber of Commerce

## Golf Classic

#### October 2014

The Cardio Shack Open attracts 100 golfers and provides time out of the office to network, make connections and enjoy a round of golf with fellow Cedar Hill Chamber members while benefiting both the Chambers program of work and the Heart & Vascular Institute at Methodist Charlton Medical Center.

**Title** \$7,500

Two Teams of 4 Golfers each
Name/Logo on Pin Flags
Name/Logo on Welcome Banner
Name/Logo on all media materials
Acknowledgement at Sponsor VIP Reception
Sponsor Banner at Prominent Tee Box #18
Eighteen 19th Hole Reception Entries

Heart Sponsor \$5,000

Name/Logo prominently displayed on front of program Name on Welcome Banner Name/Logo on all media materials One (1) Team of Four (4) Golfers Prominent Sign on Tee Box #1 or #10 Nine 19th Hole Reception Entries Recognition in CHCOC e-Newsletter and website

**Hole in One Sponsor** \$1,000 Company recognition with tabletop sign

Five (5) VIP tickets for guest
Five (5) beverage tickets
Five (5) valet tickets
½ page advertisement in event program
Platinum Sponsor recognition in press releases
Recognition in CHCOC e-Newsletter and website

#### Club House Exhibitor \$500

Company recognition with tabletop signs
Two (2) VIP tickets to awards
Two (2) beverage tickets
One (1) valet ticket
Gold Sponsor listing in event program
Gold Sponsor recognition in press releases
Recognition in CHCOC e-Newsletter and website

Tee Box Sponsor \$150

Company recognition with tabletop signs

Two (2) VIP tickets to awards
Two (2) beverage tickets
One (1) valet ticket
Gold Sponsor listing in event program
Recognition in CHCOC e-Newsletter and website



Awards Sponsor \$2,500 Name/Logo on Team Awards Representative participation in presenting awards Name/Logo on all media materials One (1) team of Four (4) Golfers Prominent sign on Green #9 Seven (7) 19<sup>th</sup> Hile Reception Entries

Towel Sponsor \$2,000

Name / Logo on golf towels Name on all media materials One (1) Team of Four (4) Golfers Tee Box Sign Six (6) 19th Hole Reception Entries

Bag Valet Sponsor \$2,000

Name / Logo on Bag Tags Name on all media materials One (1) Team of Four (4) Golfers Sponsor Banner at valet area Six (6) 19th Hole Reception Entries

Golf Cart Sponsor \$1,500

Name / Logo on golf carts
Tee box sign
One (1) Team of Four (4) Golfers
Sponsor Banner at golf cart area
Six (6) 19th Hole Reception Entries

Golf Ball Sponsor \$1,500

Logo on golf balls. (One (1) sleeve given to each player)

Name and/ or logo on all media materials Two (2) 19th Hole Reception Entries

**Practice Green Sponsor** \$1,500

Name on Putting Contest Name on all media materials Two (2) Golfers Sponsor Banner & Table at Putting Area Four (4) 19th Hole Reception Entries Drink Sponsor \$1,000

Name/logo on all media materials Name/logo on drink cart & coolers

Two (2) Golfers

Four (4) 19th Hole Reception Entries

**Driving Range Sponsor** \$500

Name/Logo displayed on media materials Sponsor Banner on Range

One (1) 19th Hole Reception Entries

Advertising Sponsor \$1,000

Name and/ or logo on all media materials Two (2) Golfers

Tee Box Sign

Four (4) 19th Hole Reception

Entries

**Exclusive Tee Box** \$500

Sponsor sign exclusively on one of Four Par 5 Holes Sponsor rep on hole to greet golfers and provide goodies Two (2) 19th Hole Reception Entries

#### **Included in Membership:**

Diamond- Team (4 players) & Tee Box Sign Platinum- Two (2) players & Tee Box Sign Gold- One (1) player

## Taste of Cedar Hill & Business Expo

#### September 2014

The Taste & Expo last year was a BIG success with 700+ attendees and over 60 exhibitors, with Live Music, Giveaways, mascots and more. This event allows people to sample foods and beverages while learning about local businesses and community organizations. Awards for Best Decorated Booth and Best Tasting Food are awarded.

#### 

One (1) 16x8 booth with two (2) skirted tables in prime location

Four (4) chairs, trashcan, sign

Name/Logo on all media materials

Platinum Sponsor recognition in press releases

30 minutes of volunteer time

Ten (10) tickets

Recognition in CHCOC e-Newsletter and website

#### Gold Booth ------ \$300

One (1) 8x8 booth with skirted table

Two (2) chairs, trashcan, sign

Company Name on all media material

Six (6) tickets

Recognition in CHCOC e-Newsletter and website

#### **Silver Booth** \$180

One (1) 8x8 booth with skirted table

Two (2) chairs, trashcan, sign

Three (3) tickets

Recognition in CHCOC e-Newsletter and website

#### Non-Profit Booth ----- \$130

One (1) six foot skirted table

Two (2) chairs, trashcan, sign

Two (2) tickets

Recognition on website

#### Food Booth \$\frac{1}{2}\$ \$FREE+ cost of food (sample size)

One (1) six footed skirted table

Two chairs, trashcan, sign

Four (4) tickets

Recognition on website

#### Included in Membership:

Diamond- Platinum Booth Platinum-Gold Booth Gold- Silver Booth



### Networking Events

#### **CHAMBER NIGHT OUT**

This monthly networking building event showcases brings together local businesses and restaurants

Event Sponsor ----- \$350

Responsible for venue to accommodate 50+

Welcome/open remarks to the attendees

Logo inclusion on all promotional materials

Re-cap in CHCOC e-newsletter

Event listing in chamber website and social media

Weekly email notification regarding event to CHCOC email distribution lists

Responsible for food to sample to accommodate 50+

Welcome/open remarks to the attendees

Logo inclusion on all promotional materials

Re-cap in CHCOC e-newsletter

Event listing in chamber website and social media

Weekly email notification regarding event to CHCOC email distribution lists

#### **LUNCH & LEARN**

Monthly luncheon with over 60+ participants from the community, various keynote speakers discussing topics related to business. Lunch is provided by Sodexo and is held at Northwood University inside Lambert Commons.

Event Sponsor ----- \$200

One (1) seat at Chairman's Circle Table

Exclusive display rights on tables

Two (2) minute infomercial and business card drawing sponsor for \$50 cash

Logo inclusion on all promotional materials and PowerPoint presentation

Re-cap in CHCOC e-newsletter

Event listing in chamber website and social media

Weekly email notification regarding event to CHCOC email distribution lists

#### **Included in Membership:**

Diamond- One (1) reservation Platinum- One (1) reservation

#### **CHAMBER 101- Maximizing Your Membership**

Quarterly

Quarterly meeting scheduled the 2<sup>nd</sup> Tuesday designed to introduce new members to the Cedar Hill

Chamber of Commerce, staff, volunteers and the various benefits available through membership.

Event Sponsor ----- \$at sponsor cost

Responsible for catering

Welcome/open remarks to the attendees

Logo inclusion on all promotional materials

Two (2) minute infomercial

Re-cap in CHCOC e-newsletter

Event listing in chamber website and social media

## Additional Opportunities

#### RIBBON CUTTINGS- included in membership



Whether you are opening a new business, or rebranding an established business, the Chamber can assist you with planning and publicizing a ribbon cutting

- Responsible for venue and catering
- Re-cap in CHCOC e-newsletter
- Event listing in chamber website and social media
- Weekly email notification in Monday Email
- Opportunity to have company literature displayed

#### **CHAIRMAN'S CIRCLE BANNER**

The banner is prominently displayed at all chamber functions with your business logo or business name, it is included in all membership levels SILVER and above.

Diamond	\$5000
Platinum	\$3000
Gold	\$1500
Silver	\$750

#### **NETWORKING LUNCH**



Monthly- first Tuesday of the month, expand your business horizons and make connections!

- Free to attend
- Open to everyone
- Meet at various local restaurants for lunch
- Exchange business cards and
- Give a one minute infomercial.



## Committee Opportunities

Want to get involved? Want to learn more? Want to work with other professionals in Cedar Hill? Engage yourself by actively participating in the following Chamber of Commerce Committees.

#### Gala & Auction

Acknowledging our members is very important to us, that is why the awards gala is one of the most prestigious events held all year. There is a new theme each year and the evening culminated with the prestigious award announcements. The committee plans, coordinates, promotes and implements all aspects of the Annual Gala and Auction.

#### Taste of Cedar Hill & Business Expo

This annual events is one of the largest the CHCOC hosts, with attendance topping 700. Be involved in the entertainment, marketing and logistics of a huge event that partners businesses with the local community.





#### **Golf Classic**

This signature annual chamber tournament is a hit with members. While the field of players may get more competitive each year, it remains a friendly and relaxed event. It's a great way to spend a day away from the office while still getting work done. The Cardio Shack Open plans all aspects of the event; from planning and organization, to promotion and prizes.

#### **Membership Development**

This group serves as the public relations arm of the Chamber, welcoming new business to Cedar Hill, assisting with ribbon cutting ceremonies, visiting new members and attending our events. Actively participates in planning and promoting the Annual Awards Dinner.

#### **Educational Affairs- Coming Soon**

#### **Government Affairs- Coming Soon**



#### **Young Professionals of Cedar Hill**

Committed to developing young leaders in the Best Southwest, we invite you to be a part of Cedar Hill's most forward thinking group of young professionals. Help organize and cultivate programs that will benefit a diverse array of young professionals while developing leadership skills.

The Cedar Hill Chamber of Commerce offers members several affordable and effective marketing opportunities that can easily fit into your business budget!

Monthly e-newsletter

\$75

Business logo and business card size ad in newsletter for month of your choosing sent out to over 600 active emails.

Chairman's Circle members displayed in monthly e- newsletter

Mailing Labels -----

\$100

Printed labels of all active members (+330)

Advertising & higher- one per year

Welcome Gifts -----

\$50-100



Level One- Includes a coupon or flyer not to exceed 8.5" x 5.5" double sided in the basket. Flyer is provided by the sponsor and must be approved by the Chamber \$1 one per gift (\$50 deposit)

Level Two- Includes a promotional item of your choice in the kit (cup, koozie, key chain, etc.) and a flyer or coupon, not to exceed 8.5" x 5.5" double sided. You will also receive a list of all new residents in the city during the sponsorship period. Promotional item and flyer or coupon to be provided by the sponsor and must be approved by the Chamber. \$2 per gift. (\$100 deposit)

#### \*NEW Monday Email -----

One time- business card size to entire membership (+330 members) at bottom of Monday email. Must be scheduled in advance

#### Cedar Hill Chamber of Commerce Website

The Chamber's website offers banner displays, and ad space on interior pages. Site visitors will find links to important business resources, access to contact information, seminar and event registration plus information pertaining to business advocacy.

#### **HOT DEALS**

Take advantage of this FREE marketing opportunity! Hot Deals to website visitors and your fellow Chamber members the chance to save money and promote your business.

#### **JOB POSTINGS**

FREE job posting to our Chamber website

#### **Member to Member Deals**

This exclusive opportunity is created by and for members only. We strongly encourage members to do business with members

#### **EVENTS**

Post your events to our community calendar for all to see.

#### MyChamberApp

Mobile directory to promote business, events and network within local community



## Thank You to our Cedar Hill Chamber Chairman's Circle Investors



Helping Business Do Business

Diamond





Platinum























Silver

Atmos Energy

Cherry Hill Photo Enterprises, Inc.

Coca-Cola Enterprises

COSTCO

Goss Allstate Insurance

HCK2 Orr Toyota

Proforma A-Z Specialties

Prosperity Bank

Regions Bank

Texas Oncology Methodist Cancer Center UNT at Dallas

WalMart

## 2014 Sponsorship & Membership Response Form

$\square$ Annual Gala $\square$ 13 <sup>th</sup> Annual Taste of Cedar Hill & Business Expo $\square$ 2 <sup>nd</sup> Annual Cardio Shack Open (Golf Classic)	☐ Monthly e-newsletter ☐ Mailing Labels	
	Website	
		☐Monday Email
	☐ Chairman's Circle Banner	
Committees		
☐ Special Events		
☐Educational Affairs	Membership	
☐ Government Affairs	☐ Lunch & Learn	
☐ Young Professionals of Cedar Hill	☐ Awards & Annual Meeting	
☐ Membership Development	☐ Chamber Night Out	
	☐ Chamber 101- Maximizing Your Membership	
form does not signify a firm commitment from your company.		
Contact Name:		
Contact Name:		
Contact Name:		
Contact Name:  Address: Phone:		
Company:  Contact Name:  Address:  Phone:  Fax:  Email:		

Cedar Hill Chamber of Commerce